

BEYOND THE NUMBERS

*Good advice can save money and prevent headaches,
but **MIKE KOSTRICH** says his first job is to ask the right questions*

Tax returns can be tricky at best, especially for a business owner. If you aren't aware of what your business qualifies for, you may be missing out.

"That seems to be a regular occurrence when we take on a new client," says Chartered Professional Accountant Mike Kostrich. "They don't realize that they are missing out on claiming certain deductions or valuable refundable tax credits. In certain cases we can even go back to prior years and recover credits that were previously unclaimed."

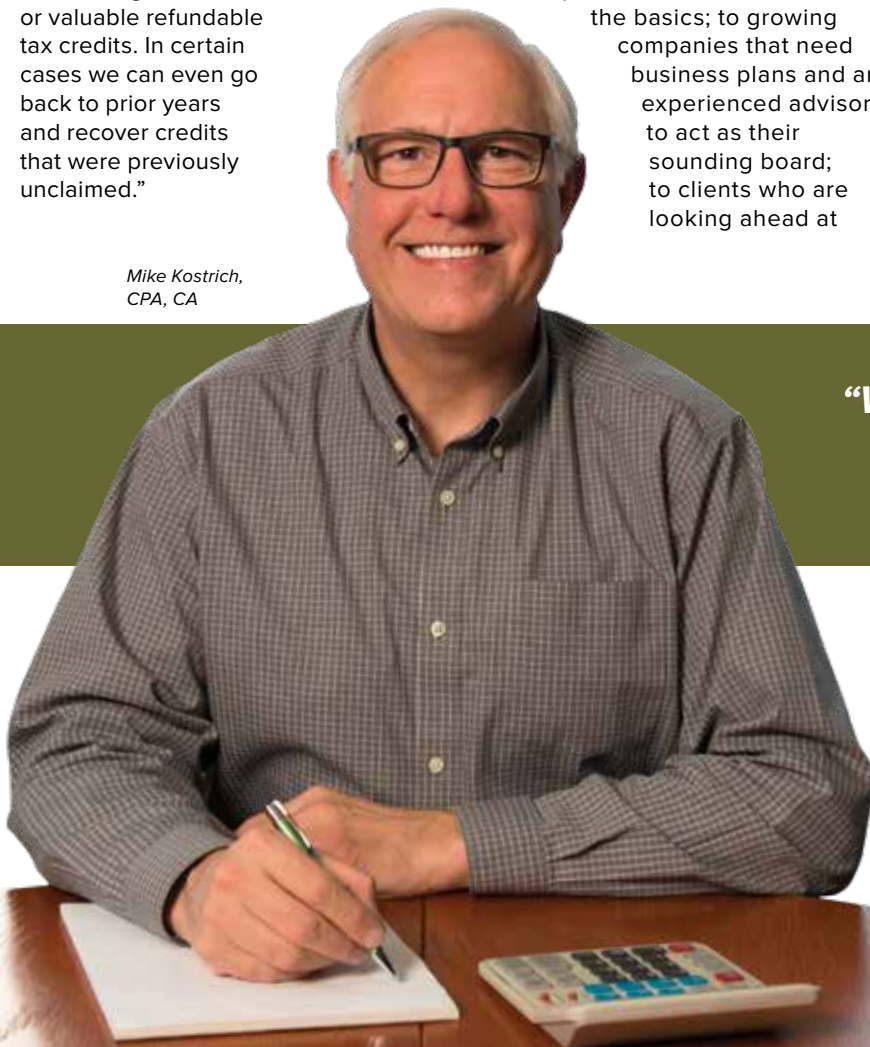
*Mike Kostrich,
CPA, CA*

The client testimonials on their firm website reflect the way Mike and his team work with their clients – delivering a personalized approach, combining it with practical advice to give their clients "peace of mind" by knowing what is needed to grow and prosper.

"We work with clients in all stages of a business cycle: from start-ups that need to learn the basics; to growing companies that need business plans and an experienced advisor to act as their sounding board; to clients who are looking ahead at

retirement and need to plan the transition to that next phase in their life," says Mike. "We treat them all the same way: we listen, hear what they're saying, and ask lots of questions along the way."

Listening seems like a simple concept, but it's the key to discovering what benefits may be available to individuals and business owners. "We ask them to share their story, their passions, their goals and dreams," says Mike. "If we can tap into who they are and where they want to go, we won't just save them taxes – we'll help them create a plan that will build their wealth, protect it and share it with the ones they love."



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 **Michael Kostrich**
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